

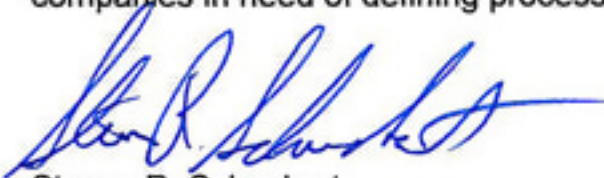
October 16, 2008

We recently enlisted the help of Inspired Training Institute in the development of a strategic sales training plan within the NACP division of our organization. The Inspired team brought insight and efficiency to the project that proved to be invaluable.

The identification of specific training needs, recommendations and thoroughness of their work moved the development of our strategic plan along at an effective pace – a feat for such a large, integrated project. Just as importantly, their efficiency never compromised their creativity throughout the six-month engagement.

I'd also like to specifically comment on my appreciation of Jill Hermans' work on this project. Jill demonstrated superior attention to detail as she worked to identify and test the KSAs (knowledge, skills and abilities) and competencies around which we built the sales training plan. Her focus and attentiveness saved time and money for our organization, both in the short term and the long term.

I highly recommend Inspired Training Institute as an organizational development partner to companies in need of defining processes and implementing change within their organization.



Steven R. Schuchart
Director Human Resources